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CANADA IMPORT EXPORT CONTROL, SANCTIONS REGULATIONS AND TRADE COMPLIANCE

**Fully Accredited
By:**

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PROGRAM OVERVIEW



Global trade is under unprecedented regulatory scrutiny, **with over 80% of international trade flows subject to export controls**, customs regulations, or sanctions measures. In Canada, non-compliance can result in **penalties exceeding CAD 250,000 per violation under the Customs Act**, while sanctions breaches under SEMA can trigger criminal liability, multimillion-dollar fines, and imprisonment. As sanctions regimes rapidly expand and enforcement intensifies, organizations must adopt robust compliance systems to avoid costly disruptions, legal exposure, and reputational damage in an increasingly high-risk global trade environment.

This certified live program will equip you with a comprehensive and practical understanding of Canada's import-export control framework, sanctions regulations, and trade compliance obligations. You will gain in-depth knowledge of **key legislation including the Export and Import Permits Act (EIPA), Customs Act, Special Economic Measures Act (SEMA), and the United Nations Act, alongside the roles of CBSA, FINTRAC, and Global Affairs Canada**. The program will provide hands-on expertise in export classification under the Export Control List (ECL), permit application processes, customs declarations, tariff classification, and valuation methodologies, as well as sanctions screening and restricted party due diligence.

Additionally, you will work through real-world trade compliance scenarios, including **CBSA audits and verifications, voluntary disclosures, sanctions evasion risks**, and cross-border supply chain disruptions. You will learn how to manage compliance under **CUSMA/USMCA rules of origin, navigate the Controlled Goods Program (CGP)**, and address complex areas such as technology transfers and deemed exports. The program will also explore trade remedies, anti-dumping and countervailing duties, and the operational impact of evolving Canada-U.S. trade dynamics.

ACCREDITATIONS



4.8



4.6



PROGRAM OVERVIEW



Through case studies, practical exercises, and scenario-based discussions such as **audit response simulations, sanctions screening failures, and origin verification** challenges—you will translate complex regulatory requirements into actionable compliance strategies. By the end of the program, you will possess the technical expertise, regulatory insight, and operational confidence required to build defensible trade compliance programs, mitigate risk, and ensure full compliance across international trade operations.

Upon successful completion of the program, you will attain the **Certification in Canada Import Export Control, Sanctions Regulations and Trade Compliance**. This industry-recognized certification validates your expertise in import-export controls, sanctions regulations, and trade compliance, enhancing your professional credibility as a trusted compliance leader within one of Canada's most complex and highly regulated international trade environments.

ACCREDITATIONS



4.8




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KEY SKILLS YOU WILL GAIN

From This Program



**EXPORT CONTROL CLASSIFICATION (ECL)
IMPORT TARIFF CLASSIFICATION (HS)
CUSTOMS VALUATION METHODS
EXPORT PERMIT MANAGEMENT**

**SANCTIONS COMPLIANCE (SEMA)
RESTRICTED PARTY SCREENING
TRADE COMPLIANCE AUDITING
CBSA AUDIT RESPONSE**

**VOLUNTARY DISCLOSURE STRATEGY
TRADE DOCUMENTATION MANAGEMENT
CUSMA RULES OF ORIGIN
ORIGIN CERTIFICATION COMPLIANCE**

**CONTROLLED GOODS COMPLIANCE (CGP)
TECHNOLOGY TRANSFER CONTROLS
DEEMED EXPORT ASSESSMENT
CROSS-BORDER RISK ANALYSIS
SANCTIONS EVASION DETECTION**

**THIRD-PARTY DUE DILIGENCE
SUPPLY CHAIN COMPLIANCE**

YOUR FACULTY DIRECTOR



Anumeet (Anu) Toor

International Trade & Customs Lawyer |
CBSA Compliance, Sanctions & CrossBorder Risk Expert

Anumeet (Anu) Toor is a Canadian trade and customs lawyer with a wealth of experience in international trade compliance, customs law, and transportation regulation. **Called to the Ontario Bar in 2020, she advises organizations on navigating Canada's complex regulatory landscape**, including CBSA audits, tariff classification, sanctions exposure, and import-export controls.

Anu has represented clients before the **Federal Court, Ontario Superior Court of Justice, and the Canadian International Trade Tribunal**, delivering successful outcomes in high-stakes commercial and regulatory disputes. Her practice spans roles at LexSage PC and ROUTE Transportation & Trade Law, where she has drafted submissions to CBSA, CITT, and CRA, managed valuation audits, secured penalty reductions, and designed robust trade compliance frameworks.

Known for her client-focused and practical approach, Anu regularly educates organizations on trade compliance strategies, bridging legal expertise with operational execution. **She holds a Juris Doctor from the University of Windsor and a Master's in International Relations from McMaster University. A recipient of the King Charles III Coronation Medal (2025), she is recognized for her contributions to Canada's legal and trade community.**

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PROGRAM AGENDA

MODULE 1 - CANADA'S TRADE CONTROL LEGAL FRAMEWORK

- Overview of EIPA, Customs Act
- Special Exports Measures Act
- Proceeds of Crime (Money Laundering) and Terrorist Financing Act
- Role of Global Affairs Canada, CBSA, and FINTRAC

MODULE 2 - EXPORT CONTROLS

- The Export Control List & Permit Requirements Navigating the Export Control List (ECL) and Area Control List (ACL)
- When an export permit is required and how to apply

MODULE 3 - IMPORT CONTROLS

- Customs Act Compliance Import declarations
- HS tariff classification
- Customs valuation methods
- CBSA's administrative monetary penalty system (AMPS)

MODULE 4 - ECONOMIC SANCTIONS

- SEMA and Regulations Canada's sanctions framework under SEMA

- United Nations Act Active sanctions regimes (Russia, Iran, Myanmar, Belarus, etc.)

MODULE 5 - RESTRICTED PARTY SCREENING & THIRD-PARTY DUE DILIGENCE

- Building an effective screening program (software, processes, escalation)
- Managing distributors, agents, brokers, and freight forwarders

MODULE 6 - CUSMA/USMCA

- Rules of Origin & Preferential Tariff Treatment
- Tariff classification changes, regional value content, and de minimis rules
- Record-keeping and origin certification obligations

MODULE 7 - THE CONTROLLED GOODS PROGRAM (CGP)

- Scope of controlled goods under the Defence Production Act
- Registration requirements, designated official obligations, and security assessments



PROGRAM AGENDA

MODULE 8 - TECHNOLOGY CONTROLS & DEEMED EXPORTS

- Export controls on intangible technology transfers and software
- Cloud computing, academic research, and the "deemed export" concept

MODULE 9 - CBSA AUDITS, VERIFICATIONS & ENFORCEMENT

- How CBSA selects companies for trade compliance verification
- Responding to CBSA trade compliance reviews and penalty assessments

MODULE 10 - VOLUNTARY DISCLOSURE & SELF-CORRECTION

- Voluntary disclosure programs at CBSA and Global Affairs Canada
- Conditions, timing, and benefits of voluntary disclosure

MODULE 11 - BUILDING A TRADE COMPLIANCE PROGRAM

- Elements of a defensible compliance program: policy, procedures, training, and auditing
- Aligning trade compliance with enterprise risk management

MODULE 12 - TRADE REMEDIES

- Anti-Dumping & Countervailing Duties
- CBSA and CITT roles in trade remedy investigations
- How anti-dumping and countervailing duties affect import costing

MODULE 13 - CROSS-BORDER SUPPLY CHAIN RISK & SANCTIONS EVASION

- Detecting and preventing sanctions evasion through intermediaries
- Geopolitical risk assessment for supply chain partners

MODULE 14 - CURRENT DEVELOPMENTS – TARIFF ESCALATION & CANADA-U.S. TRADE TENSIONS

- Impact of recent Canada-U.S. tariff measures on compliance obligations
- Monitoring regulatory change and adapting compliance program

YOUR CHARTER DESIGNATION



Chartered Institute of Professional Certification's programs are unique as they provide you with professional charter designation and mark that can be used across your lifetime once you have completed our programs.

Upon successfully completing this program, you will earn a **Certification in Canada Import Export Control, Sanctions Regulations and Trade Compliance**, an industry-recognized certification with lifelong validity. This prestigious certification will validate your capability to interpret and apply Canada's trade control laws, manage export and import compliance requirements, implement sanctions screening and due diligence frameworks, and design robust trade compliance programs aligned with regulatory expectations. It strengthens your professional credibility and demonstrates your expertise in mitigating regulatory risk, ensuring audit readiness, and safeguarding cross-border operations within one of the most complex and highly regulated global trade environments.

This program is developed by **Chartered Institute of Professional Certifications** and the content of this program has been certified by **CPD Certification Service** as conforming to continuing professional principles.

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